

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

2007

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

A For the 2007 calendar year, or tax year beginning **OCT 1, 2007** and ending **SEP 30, 2008**

B Check if applicable:
 Address change
 Name change
 Initial return
 Termination
 Amended return
 Application pending

C Name of organization
GIRL SCOUTS OF NORTH EAST OHIO
F/K/A GIRL SCOUTS OF WESTERN RESERVE INC

D Employer identification number
34-0726094

Number and street (or P.O. box if mail is not delivered to street address) Room/suite
ONE GIRL SCOUT WAY

E Telephone number
330-864-9933

City or town, state or country, and ZIP + 4
MACEDONIA, OH 44056-2156

F Accounting method: Cash Accrual
 Other (specify) ▶

• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

G Website: ▶ **WWW.GSNEO.ORG**

J Organization type (check only one) ▶ 501(c) (3) (insert no.) 4947(a)(1) or 527

K Check here if the organization is not a 509(a)(3) supporting organization and its gross receipts are normally not more than \$25,000. A return is not required, but if the organization chooses to file a return, be sure to file a complete return.

L Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ **19,045,154.**

H and **I** are not applicable to section 527 organizations.
H(a) Is this a group return for affiliates? Yes No
H(b) If "Yes," enter number of affiliates ▶ **N/A**
H(c) Are all affiliates included? **N/A** Yes No (If "No," attach a list.)
H(d) Is this a separate return filed by an organization covered by a group ruling? Yes No
I Group Exemption Number ▶ **N/A**
M Check if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances			
1 Contributions, gifts, grants, and similar amounts received:			
a Contributions to donor advised funds		1a	
b Direct public support (not included on line 1a)		1b	789,346.
c Indirect public support (not included on line 1a)		1c	383,109.
d Government contributions (grants) (not included on line 1a)		1d	
e Total (add lines 1a through 1d) (cash \$ 1,172,455. noncash \$) ...		1e	1,172,455.
2 Program service revenue including government fees and contracts (from Part VII, line 93)		2	658,960.
3 Membership dues and assessments		3	
4 Interest on savings and temporary cash investments		4	37,712.
5 Dividends and interest from securities		5	158,761.
6 a Gross rents SEE STATEMENT 1		6a	15,134.
b Less: rental expenses		6b	
c Net rental income or (loss). Subtract line 6b from line 6a		6c	15,134.
7 Other investment income (describe)		7	
8 a Gross amount from sales of assets other than inventory		(A) Securities	(B) Other
		4,260,456. 8a	
b Less: cost or other basis and sales expenses		4,168,836. 8b	
c Gain or (loss) (attach schedule)		91,620. 8c	
d Net gain or (loss). Combine line 8c, columns (A) and (B) STMT 2		8d	91,620.
9 Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/>			
a Gross revenue (not including \$ of contributions reported on line 1b) ...		9a	
b Less: direct expenses other than fundraising expenses		9b	
c Net income or (loss) from special events. Subtract line 9b from line 9a		9c	
10 a Gross sales of inventory, less returns and allowances		10a	12,515,520.
b Less: cost of goods sold		10b	3,544,931.
c Gross profit or (loss) from sales of inventory (attach schedule). Subtract line 10b from line 10a STMT 3		10c	8,970,589.
11 Other revenue (from Part VII, line 103)		11	226,156.
12 Total revenue. Add lines 1e, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11		12	11,331,387.
Expenses			
13 Program services (from line 44, column (B))		13	9,206,777.
14 Management and general (from line 44, column (C))		14	1,697,066.
15 Fundraising (from line 44, column (D))		15	364,081.
16 Payments to affiliates (attach schedule)		16	
17 Total expenses. Add lines 16 and 44, column (A)		17	11,267,924.
18 Excess or (deficit) for the year. Subtract line 17 from line 12		18	63,463.
19 Net assets or fund balances at beginning of year (from line 73, column (A))		19	4,915,004.
20 Other changes in net assets or fund balances (attach explanation) SEE STATEMENT 4		20	15,473,066.
21 Net assets or fund balances at end of year. Combine lines 18, 19, and 20		21	20,451,533.

GIRL SCOUTS OF NORTH EAST OHIO

F/K/A GIRL SCOUTS OF WESTERN RESERVE INC

34-0726094

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Form 990 (2007)

Part II Statement of Functional Expenses

All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others.

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.	(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22a Grants paid from donor advised funds (attach schedule) (cash \$ 0 • noncash \$ 0 • If this amount includes foreign grants, check here <input type="checkbox"/>				
22b Other grants and allocations (attach schedule) (cash \$ 0 • noncash \$ 0 • If this amount includes foreign grants, check here <input type="checkbox"/>				
23 Specific assistance to individuals (attach schedule) STATEMENT 5	120,998.	120,998.		
24 Benefits paid to or for members (attach schedule)				
25a Compensation of current officers, directors, key employees, etc. listed in Part V-A	297,107.	246,598.	41,595.	8,914.
b Compensation of former officers, directors, key employees, etc. listed in Part V-B	0.	0.	0.	0.
c Compensation and other distributions, not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
26 Salaries and wages of employees not included on lines 25a, b, and c	3,779,092.	2,794,322.	751,283.	233,487.
27 Pension plan contributions not included on lines 25a, b, and c				
28 Employee benefits not included on lines 25a - 27	771,531.	513,826.	221,130.	36,575.
29 Payroll taxes	279,892.	186,403.	80,220.	13,269.
30 Professional fundraising fees				
31 Accounting fees				
32 Legal fees				
33 Supplies	467,626.	399,226.	45,069.	23,331.
34 Telephone	185,321.	174,284.	11,037.	
35 Postage and shipping	131,840.	113,696.	11,744.	6,400.
36 Occupancy	720,844.	716,117.	4,647.	80.
37 Equipment rental and maintenance	387,587.	310,231.	73,095.	4,261.
38 Printing and publications	355,109.	303,167.	34,225.	17,717.
39 Travel	233,854.	183,894.	38,709.	11,251.
40 Conferences, conventions, and meetings	58,232.	45,792.	9,639.	2,801.
41 Interest				
42 Depreciation, depletion, etc. (attach schedule)	613,141.	563,845.	46,167.	3,129.
43 Other expenses not covered above (itemize):				
a PROFESSIONAL SERVICES	504,183.	329,226.	172,150.	2,807.
b INSURANCE	163,466.	147,410.	16,056.	
c OTHER EXPENSES	155,435.	15,076.	140,300.	59.
d TROOP AND SERVICE UNIT				
e SUPPORT	2,042,666.	2,042,666.		
f				
g				
44 Total functional expenses. Add lines 22a through 43g. (Organizations completing columns (B)-(D), carry these totals to lines 13-15)	11,267,924.	9,206,777.	1,697,066.	364,081.

Joint Costs. Check if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? Yes No
 If "Yes," enter (i) the aggregate amount of these joint costs \$ N/A ; (ii) the amount allocated to Program services \$ N/A ;
 (iii) the amount allocated to Management and general \$ N/A ; and (iv) the amount allocated to Fundraising \$ N/A

723011
12-27-07

Form 990 (2007)

GIRL SCOUTS OF NORTH EAST OHIO

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Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

What is the organization's primary exempt purpose? ► SEE STATEMENT 7	Program Service Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)
All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)	
a SEE STATEMENT 6 _____ _____ _____ _____	
(Grants and allocations \$ _____) If this amount includes foreign grants, check here ► <input type="checkbox"/>	9,206,777.
b _____ _____ _____ _____	
(Grants and allocations \$ _____) If this amount includes foreign grants, check here ► <input type="checkbox"/>	
c _____ _____ _____ _____	
(Grants and allocations \$ _____) If this amount includes foreign grants, check here ► <input type="checkbox"/>	
d _____ _____ _____ _____	
(Grants and allocations \$ _____) If this amount includes foreign grants, check here ► <input type="checkbox"/>	
e Other program services (attach schedule)	
(Grants and allocations \$ _____) If this amount includes foreign grants, check here ► <input type="checkbox"/>	
f Total of Program Service Expenses (should equal line 44, column (B), Program services) ►	9,206,777.

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Part IV Balance Sheets (See the instructions.)

Note: Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year	(B) End of year
Assets	45 Cash - non-interest-bearing	233,796.	45 475,109.
	46 Savings and temporary cash investments	988,440.	46 3,774,928.
	47 a Accounts receivable	47a 94,209.	
	b Less: allowance for doubtful accounts	47b	47c 94,209.
	48 a Pledges receivable	48a 32,664.	
	b Less: allowance for doubtful accounts	48b	48c 32,664.
	49 Grants receivable		49 14,641.
	50 a Receivables from current and former officers, directors, trustees, and key employees		50a
	b Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)		50b
	51 a Other notes and loans receivable	51a	51c
	b Less: allowance for doubtful accounts	51b	
	52 Inventories for sale or use	119,046.	52 354,486.
	53 Prepaid expenses and deferred charges		53 74,227.
	54 a Investments - publicly-traded securities STMT 9 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	1,384,857.	54a 1,308,233.
	b Investments - other securities STMT 15 <input type="checkbox"/> Cost <input checked="" type="checkbox"/> FMV	0.	54b 1,332,692.
55 a Investments - land, buildings, and equipment: basis	55a		
b Less: accumulated depreciation	55b	55c	
56 Investments - other SEE STATEMENT 10	0.	56 471,566.	
57 a Land, buildings, and equipment: basis	57a 23,161,681.		
b Less: accumulated depreciation STMT 11	57b 8,635,232.	57c 14,526,449.	
58 Other assets, including program-related investments (describe SEE STATEMENT 12)	10,424.	58 474,283.	
59 Total assets (must equal line 74). Add lines 45 through 58	5,019,687.	59 22,933,487.	
Liabilities	60 Accounts payable and accrued expenses	50,711.	60 832,636.
	61 Grants payable		61
	62 Deferred revenue		62
	63 Loans from officers, directors, trustees, and key employees		63
	64 a Tax-exempt bond liabilities		64a
	b Mortgages and other notes payable STMT 13		64b 1,124,140.
	65 Other liabilities (describe SEE STATEMENT 14)	53,972.	65 525,178.
66 Total liabilities. Add lines 60 through 65	104,683.	66 2,481,954.	
Net Assets or Fund Balances	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.		
	67 Unrestricted	4,767,166.	67 18,934,385.
	68 Temporarily restricted	108,690.	68 37,725.
	69 Permanently restricted	39,148.	69 1,479,423.
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74.		
	70 Capital stock, trust principal, or current funds		70
	71 Paid-in or capital surplus, or land, building, and equipment fund		71
	72 Retained earnings, endowment, accumulated income, or other funds		72
73 Total net assets or fund balances. Add lines 67 through 69 or lines 70 through 72. (Column (A) must equal line 19 and column (B) must equal line 21)	4,915,004.	73 20,451,533.	
74 Total liabilities and net assets/fund balances. Add lines 66 and 73	5,019,687.	74 22,933,487.	

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Part VI Other information (continued)		Yes	No
82 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?		X
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)		
	82b N/A		
83 a	Did the organization comply with the public inspection requirements for returns and exemption applications?	X	
b	Did the organization comply with the disclosure requirements relating to <i>quid pro quo</i> contributions?	X	
84 a	Did the organization solicit any contributions or gifts that were not tax deductible?		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
	N/A		
85 a	501(c)(4), (5), or (6). Were substantially all dues nondeductible by members?		
	N/A		
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		
	N/A		
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		
c	Dues, assessments, and similar amounts from members		
	85c N/A		
d	Section 162(e) lobbying and political expenditures		
	85d N/A		
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices		
	85e N/A		
f	Taxable amount of lobbying and political expenditures (line 85d less 85e)		
	85f N/A		
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?		
	N/A		
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?		
	N/A		
86	501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12		
	86a N/A		
b	Gross receipts, included on line 12, for public use of club facilities		
	86b N/A		
87	501(c)(12) organizations. Enter: a Gross income from members or shareholders		
	87a N/A		
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)		
	87b N/A		
88 a	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX		X
b	At any time during the year, did the organization, directly or indirectly, own a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Part XI		X
89 a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 ▶ 0.; section 4912 ▶ 0.; section 4955 ▶ 0.		
b	501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction		X
c	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958		
	0.		
d	Enter: Amount of tax on line 89c, above, reimbursed by the organization		
	0.		
e	All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction?		X
f	All organizations. Did the organization acquire a direct or indirect interest in any applicable insurance contract?		X
g	For supporting organizations and sponsoring organizations maintaining donor advised funds. Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		X
	89g		
90 a	List the states with which a copy of this return is filed ▶ OH		
b	Number of employees employed in the pay period that includes March 12, 2007	90b	36
91 a	The books are in care of ▶ JOHN GRAVES Telephone no. ▶ 330-864-9933		
	Located at ▶ ONE GIRL SCOUT WAY, MACEDONIA, OH ZIP + 4 ▶ 44056-2156		
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
	If "Yes," enter the name of the foreign country ▶ N/A		
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
		91b	

Form 990 (2007)

GIRL SCOUTS OF NORTH EAST OHIO

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Part VI Other Information (continued)

c At any time during the calendar year, did the organization maintain an office outside of the United States? 91c Yes No

If "Yes," enter the name of the foreign country N/A

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here and enter the amount of tax-exempt interest received or accrued during the tax year 92 N/A

Part VII Analysis of Income-Producing Activities (See the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclu- sion code	(D) Amount	
93 Program service revenue:					
a PROGRAM AND CAMP FEES					658,960.
b					
c					
d					
e					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					
95 Interest on savings and temporary cash investments			14	37,712.	
96 Dividends and interest from securities			14	158,761.	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property			16	15,134.	
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	91,620.	
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					8,970,589.
103 Other revenue:					
a MISCELLANEOUS					221,322.
b GAS WELL ROYALTIES			15	4,834.	
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))		0.		308,061.	9,850,871.
105 Total (add line 104, columns (B), (D), and (E))					10,158,932.

Note: Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.

Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
▼	SEE STATEMENT 19

Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities (See the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
N/A	%			
	%			
	%			
	%			

Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See the instructions.)

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes No

(b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes No

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Form 990 (2007)

GIRL SCOUTS OF NORTH EAST OHIO

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F/K/A GIRL SCOUTS OF WESTERN RESERVE INC

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Part XI Information Regarding Transfers To and From Controlled Entities. Complete only if the organization is a controlling organization as defined in section 512(b)(13). **N/A**

106 Did the reporting organization make any transfers to a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity.

Yes	No

	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a	----- -----			
b	----- -----			
c	----- -----			
Totals				

107 Did the reporting organization receive any transfers from a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity.

Yes	No

	(A) Name, address, of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a	----- -----			
b	----- -----			
c	----- -----			
Totals				

108 Did the organization have a binding written contract in effect on August 17, 2006, covering the interest, rents, royalties, and annuities described in question 107 above?

Yes	No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Please Sign Here: *Nancy Z. Guyard-Jr* Signature of officer, Date: *7/10/09*

Type or print name and title: _____

Paid Preparer's Use Only: Preparer's signature: *[Signature]*, Date: *7/08/09*, Check if self-employed: , Preparer's SSN or PTIN (See Gen. Inst. X): *P00068117*

Firm's name (do yours if self-employed), address, and ZIP + 4: **CIUNI & PANICHI, INC.**
25201 CHAGRIN BLVD. #200
CLEVELAND, OHIO 44122-5683

EIN: _____ Phone no.: **(216) 831-7171**

Form 990 (2007)

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k),
501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information-(See separate instructions.)
▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

OMB No. 1545-0047

2007

Name of the organization **GIRL SCOUTS OF NORTH EAST OHIO**
F/K/A GIRL SCOUTS OF WESTERN RESERVE INC Employer identification number **34 0726094**

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees
(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
<u>PAMELA VALENTINE</u> ONE GIRL SCOUT WAY, MACEDONIA, OH 440	SERVICE AREA 40.00	DIR. 72,500.	2,723.	0.
<u>JAMES KANANEN</u> ONE GIRL SCOUT WAY, MACEDONIA, OH 440	DIRECTOR OF PROPERTY 40.00	64,018.	2,983.	0.
<u>TONY DUNLOP</u> ONE GIRL SCOUT WAY, MACEDONIA, OH 440	IT MANAGER 40.00	63,929.	2,598.	0.
<u>KIMBELY KLIMA</u> ONE GIRL SCOUT WAY, MACEDONIA, OH 440	SERVICE AREA 40.00	DIR. 62,625.	2,923.	0.
<u>DEBORAH KROUPA</u> ONE GIRL SCOUT WAY, MACEDONIA, OH 440	SERVICE AREA 40.00	DIR. 62,625.	2,923.	0.
Total number of other employees paid over \$50,000	7			

Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services
(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
<u>KELLY SERVICES, INC.</u> 1300 EAST 9TH STREET, CLEVELAND, OH 44115-1503	TEMPORARY STAFFING	84,576.
<u>BUCKINGHAM, DOOLITTLE & BURROUGHS, LLC</u> P.O. BOX 71-4085, COLUMBUS, OH 43271-4085	ATTORNEY	56,087.
Total number of others receiving over \$50,000 for professional services	0	

Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services
(List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None." See page 2 of the instructions.)

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
NONE		
Total number of other contractors receiving over \$50,000 for other services	0	

GIRL SCOUTS OF NORTH EAST OHIO

Part III Statements About Activities (See page 2 of the instructions.)		Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶ \$ _____ \$ _____ (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.	1	X
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)		
a	Sale, exchange, or leasing of property?	2a	X
b	Lending of money or other extension of credit?	2b	X
c	Furnishing of goods, services, or facilities?	2c	X
d	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	2d	X
e	Transfer of any part of its income or assets?	2e	X
3 a	Did the organization make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments.)	3a	X
b	Did the organization have a section 403(b) annuity plan for its employees?	3b	X
c	Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," attach a detailed statement	3c	X
d	Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?	3d	X
4 a	Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g. If "No," complete lines 4f and 4g	4a	X
b	Did the organization make any taxable distributions under section 4966?	4b	N/A
c	Did the organization make a distribution to a donor, donor advisor, or related person?	4c	N/A
d	Enter the total number of donor advised funds owned at the end of the tax year	N/A	
e	Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year	N/A	
f	Enter the total number of separate funds or accounts owned at the end of the year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts	0.	
g	Enter the aggregate value of assets in all funds or accounts included on line 4f at the end of the tax year	0.	

GIRL SCOUTS OF NORTH EAST OHIO

Part IV Reason for Non-Private Foundation Status (See pages 4 through 8 of the instructions.)

I certify that the organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

- 5 A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
- 6 A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
- 7 A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
- 8 A federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
- 9 A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state
- 10 An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the **Support Schedule** in Part IV-A.)
- 11a An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 11b A community trust. Section 170(b)(1)(A)(vi). (Also complete the **Support Schedule** in Part IV-A.)
- 12 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the **Support Schedule** in Part IV-A.)
- 13 An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3). Check the box that describes the type of supporting organization:
 Type I Type II Type III-Functionally Integrated Type III-Other

Provide the following information about the supported organizations. (See page 8 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Employer identification number (EIN)	(c) Type of organization (described in lines 5 through 12 above or IRC section)	(d) Is the supported organization listed in the supporting organization's governing documents?		(e) Amount of support
			Yes	No	
Total					<input type="checkbox"/>

- 14 An organization organized and operated to test for public safety. Section 509(a)(4). (See page 8 of the instructions.)

GIRL SCOUTS OF NORTH EAST OHIO

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) **Use cash method of accounting.**
 Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total
15 Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	285,257.	164,670.	585,087.	415,658.	1,450,672.
16 Membership fees received					
17 Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	3,191,920.	3,311,827.	3,213,304.	3,315,342.	13,032,393.
18 Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, income from similar sources, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	78,972.	66,393.	61,711.	47,954.	255,030.
19 Net income from unrelated business activities not included in line 18					
20 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21 The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
22 Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets	30,928.	12,869.	SEE STATEMENT 20 17,916.	18,486.	80,199.
23 Total of lines 15 through 22	3,587,077.	3,555,759.	3,878,018.	3,797,440.	14,818,294.
24 Line 23 minus line 17	395,157.	243,932.	664,714.	482,098.	1,785,901.
25 Enter 1% of line 23	35,871.	35,558.	38,780.	37,974.	
26 Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24					26a 35,718.
b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2003 through 2006 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts					26b 0.
c Total support for section 509(a)(1) test: Enter line 24, column (e)					26c 1,785,901.
d Add: Amounts from column (e) for lines: 18 255,030. 19 _____ 22 80,199. 26b _____					26d 335,229.
e Public support (line 26c minus line 26d total)					26e 1,450,672.
f Public support percentage (line 26e (numerator) divided by line 26c (denominator))					26f 81.2291%
27 Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year: N/A (2006) _____ (2005) _____ (2004) _____ (2003) _____					
b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11b, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: N/A (2006) _____ (2005) _____ (2004) _____ (2003) _____					
c Add: Amounts from column (e) for lines: 15 _____ 16 _____ 17 _____ 20 _____ 21 _____					27c N/A
d Add: Line 27a total _____ and line 27b total _____					27d N/A
e Public support (line 27c total minus line 27d total)					27e N/A
f Total support for section 509(a)(2) test: Enter amount on line 23, column (e)					27f N/A
g Public support percentage (line 27e (numerator) divided by line 27f (denominator))					27g N/A %
h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					27h N/A %
28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2003 through 2006, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.					

GIRL SCOUTS OF NORTH EAST OHIO

Part V Private School Questionnaire (See page 9 of the instructions.)

N/A

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?		
If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)			
.....			
.....			
.....			
32	Does the organization maintain the following:		
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a	
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b	
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c	
d	Copies of all material used by the organization or on its behalf to solicit contributions?	32d	
If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)			
.....			
.....			
33	Does the organization discriminate by race in any way with respect to:		
a	Students' rights or privileges?	33a	
b	Admissions policies?	33b	
c	Employment of faculty or administrative staff?	33c	
d	Scholarships or other financial assistance?	33d	
e	Educational policies?	33e	
f	Use of facilities?	33f	
g	Athletic programs?	33g	
h	Other extracurricular activities?	33h	
If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)			
.....			
.....			
34 a	Does the organization receive any financial aid or assistance from a governmental agency?	34a	
b	Has the organization's right to such aid ever been revoked or suspended?	34b	
If you answered "Yes" to either 34a or b, please explain using an attached statement.			
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation	35	

GIRL SCOUTS OF NORTH EAST OHIO

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 11 of the instructions.) N/A
 (To be completed ONLY by an eligible organization that filed Form 5768)

Check a if the organization belongs to an affiliated group. Check b if you checked "a" and "limited control" provisions apply.

		(a) Affiliated group totals	(b) To be completed for all electing organizations
Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)			
		N/A	
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36		
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37		
38 Total lobbying expenditures (add lines 36 and 37)	38		
39 Other exempt purpose expenditures	39		
40 Total exempt purpose expenditures (add lines 38 and 39)	40		
41 Lobbying nontaxable amount. Enter the amount from the following table -			
If the amount on line 40 is -	The lobbying nontaxable amount is -		
Not over \$500,000	20% of the amount on line 40		
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000		
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	41	
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000		
Over \$17,000,000	\$1,000,000		
42 Grassroots nontaxable amount (enter 25% of line 41)	42		
43 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43		
44 Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44		

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 13 of the instructions.)

Calendar year (or fiscal year beginning in) ▶	Lobbying Expenditures During 4-Year Averaging Period				N/A
	(a) 2007	(b) 2006	(c) 2005	(d) 2004	(e) Total
45 Lobbying nontaxable amount					0.
46 Lobbying ceiling amount (150% of line 45(e))					0.
47 Total lobbying expenditures					0.
48 Grassroots nontaxable amount					0.
49 Grassroots ceiling amount (150% of line 48(e))					0.
50 Grassroots lobbying expenditures					0.

Part VI-B Lobbying Activity by Nonelecting Public Charities (For reporting only by organizations that did not complete Part VI-A) (See page 14 of the instructions.) N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:	Yes	No	Amount
a Volunteers			
b Paid staff or management (Include compensation in expenses reported on lines c through h.)			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (Add lines c through h.)			0.

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.

FORM 990 RENTAL INCOME STATEMENT 1

KIND AND LOCATION OF PROPERTY	ACTIVITY NUMBER	GROSS RENTAL INCOME
RENTAL	1	15,134.
TOTAL TO FORM 990, PART I, LINE 6A		15,134.

FORM 990 GAIN (LOSS) FROM PUBLICLY TRADED SECURITIES STATEMENT 2

DESCRIPTION	GROSS SALES PRICE	COST OR OTHER BASIS	EXPENSE OF SALE	NET GAIN OR (LOSS)
PUBLICLY TRADED SECURITIES	4,260,456.	4,168,836.	0.	91,620.
TO FORM 990, PART I, LINE 8	4,260,456.	4,168,836.	0.	91,620.

FORM 990

INCOME AND COST OF GOODS SOLD
INCLUDED ON PART I, LINE 10

STATEMENT 3

INCOME

1. GROSS RECEIPTS	12,515,520	
2. RETURNS AND ALLOWANCES		
3. LINE 1 LESS LINE 2		12,515,520
4. COST OF GOODS SOLD (LINE 13)	3,544,931	
5. GROSS PROFIT (LINE 3 LESS LINE 4)		8,970,589

COST OF GOODS SOLD

6. INVENTORY AT BEGINNING OF YEAR	119,046	
7. MERCHANDISE PURCHASED	3,780,371	
8. COST OF LABOR		
9. MATERIALS AND SUPPLIES		
10. OTHER COSTS		
11. ADD LINES 6 THROUGH 10		3,899,417
12. INVENTORY AT END OF YEAR	354,486	
13. COST OF GOODS SOLD (LINE 11 LESS LINE 12).		3,544,931

FORM 990	OTHER CHANGES IN NET ASSETS OR FUND BALANCES	STATEMENT	4
DESCRIPTION		AMOUNT	
UNREALIZED LOSS ON INVESTMENTS		<846,289.>	
NET ASSETS OF CONSOLIDATED COUNCILS		16,319,355.	
TOTAL TO FORM 990, PART I, LINE 20		15,473,066.	

FORM 990	SPECIFIC ASSISTANCE TO INDIVIDUALS	STATEMENT	5
DESCRIPTION		AMOUNT	
ASSISTANCE AND GRANTS TO GIRLS		120,998.	
TOTAL TO FORM 990, PART II, LINE 23		120,998.	

FORM 990 STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS STATEMENT 6

DESCRIPTION OF PROGRAM SERVICE ONE

LEADERSHIP EXPERIENCES FOR GIRLS ARE WHAT MAKE GIRL SCOUTING UNIQUE. GIRL SCOUTS OF NORTH EAST OHIO HELPS EVERY GIRL DISCOVER WHO SHE CAN BE AND WHAT SHE CAN DO THROUGH PROGRAMMING THAT GIVES HER THE OPPORTUNITY TO TRY ON DIFFERENT ROLES AND GROW INTO ONES THAT FIT HER BEST. GIRL SCOUTS OF NORTH EAST OHIO IS A TRULY UNIFIED, BORDERLESS COUNCIL WHERE GIRLS LEARN THE SKILLS NECESSARY TO SUCCEED IN THE AREAS OF FINANCIAL LITERACY, THE ARTS AND SCIENCES, HEALTHY LIVING AND COMMUNITY ENGAGEMENT.

	GRANTS	EXPENSES
TO FORM 990, PART III, LINE A		9,206,777.

FORM 990 STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE PART III STATEMENT 7

EXPLANATION

GIRL SCOUTS OF NORTH EAST OHIO IS THE PREEMINENT LEADERSHIP DEVELOPMENT ORGANIZATION FOR GIRLS, SERVING 40,000 GIRLS AND 14,000 ADULTS IN AN 18 COUNTY REGION. GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE AND CHARACTER, WHO MAKE THE WORLD A BETTER PLACE.

FORM 990 NON-GOVERNMENT SECURITIES STATEMENT 8

SECURITY DESCRIPTION	COST/FMV	CORPORATE STOCKS	CORPORATE BONDS	OTHER PUBLICLY TRADED SECURITIES	TOTAL NON-GOV'T SECURITIES
CORPORATE STOCK	FMV	252,755.			252,755.
CORPORATE BONDS	FMV		948,793.		948,793.
TO FORM 990, LINE 54A, COL B		252,755.	948,793.		1,201,548.

FORM 990	GOVERNMENT SECURITIES	STATEMENT	9	
DESCRIPTION	COST/FMV	U.S. GOVERNMENT	STATE AND LOCAL GOV'T	TOTAL GOV'T SECURITIES
US AND STATE GOVERNMENT	FMV	106,685.		106,685.
TOTAL TO FORM 990, LINE 54A, COL B		106,685.		106,685.

FORM 990	OTHER INVESTMENTS	STATEMENT	10
DESCRIPTION		VALUATION METHOD	AMOUNT
INVESTMENTS HELD BY COMMUNITY FOUNDATIONS		MARKET VALUE	471,566.
TOTAL TO FORM 990, PART IV, LINE 56, COLUMN B			471,566.

FORM 990	DEPRECIATION OF ASSETS NOT HELD FOR INVESTMENT	STATEMENT	11
DESCRIPTION	COST OR OTHER BASIS	ACCUMULATED DEPRECIATION	BOOK VALUE
LAND	1,089,889.	0.	1,089,889.
LAND IMPROVEMENTS	2,446,625.	958,401.	1,488,224.
BUILDINGS AND IMPROVEMENTS	16,580,800.	6,495,089.	10,085,711.
LEASEHOLD IMPROVEMENTS	313,421.	122,774.	190,647.
CAMP AND OFFICE EQUIPMENT	2,436,899.	954,591.	1,482,308.
AUTOMOBILES AND TRUCKS	266,457.	104,377.	162,080.
CONSTRUCTION IN PROGRESS	27,590.	0.	27,590.
TOTAL TO FORM 990, PART IV, LN 57	23,161,681.	8,635,232.	14,526,449.

FORM 990	OTHER ASSETS	STATEMENT	12
DESCRIPTION		BEGINNING OF YEAR	END OF YEAR
CASH SURRENDER VALUE OF LIFE INSURANCE		10,424.	9,424.
BENEFICIAL INTEREST IN TRUSTS			464,859.
TOTAL TO FORM 990, PART IV, LINE 58		10,424.	474,283.

FORM 990	MORTGAGES PAYABLE	STATEMENT 13
DESCRIPTION		BALANCE DUE
THE HUNTINGTON NATIONAL BANK		324,140.
KEYBANK NATIONAL ASSOCIATION		800,000.
TOTAL INCLUDED ON FORM 990, PART IV, LINE 64B, COLUMN B		1,124,140.

FORM 990	OTHER LIABILITIES	STATEMENT 14
DESCRIPTION	BEGINNING OF YEAR	END OF YEAR
DEFERRED INCOME	53,972.	371,829.
NATIONAL MEMBERSHIP DUES		153,349.
TOTAL TO FORM 990, PART IV, LINE 65	53,972.	525,178.

FORM 990	OTHER SECURITIES	STATEMENT 15
SECURITY DESCRIPTION	COST/FMV	OTHER SECURITIES
MUTUAL FUNDS	FMV	1,332,692.
TO FORM 990, LINE 54B, COL B		1,332,692.

FORM 990 PART V-A - LIST OF CURRENT OFFICERS, DIRECTORS, TRUSTEES AND KEY EMPLOYEES STATEMENT 16

NAME AND ADDRESS	TITLE AND AVRG HRS/WK	COMPEN- SATION	EMPLOYEE BEN PLAN CONTRIB	EXPENSE ACCOUNT
DAISY ALFORD-SMITH ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	CHIEF EXECUTIVE OFFICER 40.00	150,000.	6,730.	0.
BRITTANY ZAEHRINGER ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	CHIEF OPERATING OFFICER 40.00	101,021.	0.	0.
JOHN GRAVES ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	CHIEF FINANCIAL OFFICER 40.00	39,356.	0.	0.
KAREN MCQUEEN ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	CHAIR OF THE BOARD 1.00	0.	0.	0.
LYNDA ROSSITER ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	TREASURER 1.00	0.	0.	0.
DAN BRAGG ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	SECRETARY 1.00	0.	0.	0.
JACQUELINE SILAS-BUTLER ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	1ST VICE CHAIR OF BOARD 1.00	0.	0.	0.
TOM NAMOLA ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	2ND VICE CHAIR OF BOARD 1.00	0.	0.	0.
MELISSA DAY ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.
SANDY DELUCA ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.
BETH FRANK ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.

GIRL SCOUTS OF NORTH EAST OHIO F/K/A GIR

34-0726094

CLAUDIA JONES ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.
PATTY LIMPEROS ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.
LILLIE REYNOLDS ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.
SATRICIA RICE ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.
CHRISTOPHER SCALA ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.
ROBERTA UHRICH ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.
MISTY WHEELER ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.
FRED CASH ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.
CYNTHIA DIDADO ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE/BOARD 1.00	DVLP 0.	COMM 0.	0.
BRENDA HEIDINGER ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.
CAROLE MOUNT ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE 1.00	0.	0.	0.
JOAN VILLARREAL ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	MEMBER-AT-LARGE/BOARD 1.00	DVLP 0.	COMM 0.	0.
GINA BALDINI-OKREZ ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	BOARD DEVELOPMENT COMMITTEE 1.00	0.	0.	0.

SHEILA FARMER ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	BOARD DEVELOPMENT COMMITTEE 1.00	0.	0.	0.
JOAN LOWRY ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	BOARD DEVELOPMENT COMMITTEE 1.00	0.	0.	0.
SUSAN PACZAK ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	BOARD DEVELOPMENT COMMITTEE 1.00	0.	0.	0.
DIANA SNIDER ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	BOARD DEVELOPMENT COMMITTEE 1.00	0.	0.	0.
LISA ROBERTS-MAMONE ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	BOARD DEVELOPMENT COMMITTEE 1.00	0.	0.	0.
DEBBIE ROLAND ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	BOARD DEVELOPMENT COMMITTEE 1.00	0.	0.	0.
GEORGE SOFRANKO ONE GIRL SCOUT WAY MACEDONIA, OH 44056-2156	BOARD DEVELOPMENT COMMITTEE 1.00	0.	0.	0.
TOTALS INCLUDED ON FORM 990, PART V-A		290,377.	6,730.	0.

FORM 990 IDENTIFICATION OF RELATED ORGANIZATIONS STATEMENT 17
PART VI, LINE 80B

NAME OF ORGANIZATION	EXEMPT	NONEXEMPT
WESTERN RESERVE GIRL SCOUT COUNCIL PERMANENT ENDOWMENT TRUST	X	

FORM 990 STATEMENT OF CHANGES IN ACTIVITIES STATEMENT 18
PART VI, LINE 76

EXPLANATION

AS PART OF A NATIONAL REALIGNMENT CAMPAIGN WITH GIRL SCOUTS OF THE USA, GIRL SCOUTS OF THE WESTERN RESERVE MERGED WITH GIRL SCOUTS OF LAKE ERIE COUNCIL, GIRL SCOUTS OF ERIE SHORES, GIRL SCOUTS-GREAT TRAIL COUNCIL AND GIRL SCOUTS LAKE TO RIVER. THIS MERGER WAS EFFECTIVE OCTOBER 1, 2007.

FORM 990 PART VIII - RELATIONSHIP OF ACTIVITIES TO STATEMENT 19
 ACCOMPLISHMENT OF EXEMPT PURPOSES

LINE	EXPLANATION OF RELATIONSHIP OF ACTIVITIES
93A	FEEES CHARGED TO GIRLS AND THEIR ADULT LEADERS FOR USE OF COUNCIL-SPONSORED PROGRAMS. THESE FEES PROVIDE TRAINING, EDUCATIONAL AND RECREATIONAL ACTIVITIES, PROGRAM RESOURCE MATERIALS, AS WELL AS TRAIN VOLUNTEER LEADERS TO SERVE THE GIRL SCOUTS.
102	GIRL SCOUT COOKIE SALES AND OTHER SIMILIAR PRODUCT SALES ARE CARRIED OUT PRIMARILY AS A PROGRAM ACTIVITY AS PART OF THE EDUCATIONAL FUNCTION OF THE ORGANIZATION BY PROVIDING THE GIRLS WITH THE OPPORTUNITY TO DEVELOP SKILLS THAT THEY OTHERWISE MIGHT NOT DEVELOP AND ENCOUNTER EXPERIENCES OTHERWISE NOT AVAILABLE TO THEM.
103A	MISCELLANEOUS INCOME AND ADJUSTMENTS RESULTING FROM MERGERS.

SCHEDULE A OTHER INCOME STATEMENT 20

DESCRIPTION	2006 AMOUNT	2005 AMOUNT	2004 AMOUNT	2003 AMOUNT
MISCELLANEOUS INCOME	30,928.	12,869.	6,216.	18,486.
INSURANCE REIMBURSEMENT	0.	0.	11,700.	0.
TOTAL TO SCHEDULE A, LINE 22	30,928.	12,869.	17,916.	18,486.

Application for Extension of Time To File an Exempt Organization Return

▶ File a separate application for each return.

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box
- If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form).

Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868.

Part I Automatic 3-Month Extension of Time. Only submit original (no copies needed).

A corporation required to file Form 990-T and requesting an automatic 6-month extension - check this box and complete Part I only

All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Electronic Filing (e-file). Generally, you can electronically file Form 8868 if you want a 3-month automatic extension of time to file one of the returns noted below (6 months for a corporation required to file Form 990-T). However, you cannot file Form 8868 electronically if (1) you want the additional (not automatic) 3-month extension or (2) you file Forms 990-BL, 6069, or 8870, group returns, or a composite or consolidated Form 990-T. Instead, you must submit the fully completed and signed page 2 (Part II) of Form 8868. For more details on the electronic filing of this form, visit www.irs.gov/efile and click on *e-file for Charities & Nonprofits*.

Type or print	Name of Exempt Organization GIRL SCOUTS OF NORTH EAST OHIO F/K/A GIRL SCOUTS OF WESTERN RESERVE INC	Employer identification number 34-0726094
File by the due date for filing your return. See instructions.	Number, street, and room or suite no. If a P.O. box, see instructions. 345 WHITE POND DRIVE	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. AKRON, OH 44320	

Check type of return to be filed(file a separate application for each return):

- | | | |
|--|---|------------------------------------|
| <input checked="" type="checkbox"/> Form 990 | <input type="checkbox"/> Form 990-T (corporation) | <input type="checkbox"/> Form 4720 |
| <input type="checkbox"/> Form 990-BL | <input type="checkbox"/> Form 990-T (sec. 401(a) or 408(a) trust) | <input type="checkbox"/> Form 5227 |
| <input type="checkbox"/> Form 990-EZ | <input type="checkbox"/> Form 990-T (trust other than above) | <input type="checkbox"/> Form 6069 |
| <input type="checkbox"/> Form 990-PF | <input type="checkbox"/> Form 1041-A | <input type="checkbox"/> Form 8870 |

- The books are in the care of ▶ **GIRL SCOUTS OF NORTHEAST OHIO**
Telephone No. ▶ **330-864-9933** FAX No. ▶ _____
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box . If it is for part of the group, check this box and attach a list with the names and EINs of all members the extension will cover.

1 I request an automatic 3-month (6-months for a corporation required to file Form 990-T) extension of time until **MAY 15, 2009**, to file the exempt organization return for the organization named above. The extension is for the organization's return for:
 ▶ calendar year _____ or
 ▶ tax year beginning **OCT 1, 2007**, and ending **SEP 30, 2008**.

2 If this tax year is for less than 12 months, check reason: Initial return Final return Change in accounting period

3a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$	
b If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$	
c Balance Due. Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$	N/A

Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** and check this box

Note. Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form 8868.

If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** (on page 1).

Part II		Additional (Not Automatic) 3-Month Extension of Time. You must file original and one copy.	
Type or print File by the extended due date for filing the return. See instructions.	Name of Exempt Organization GIRL SCOUTS OF NORTH EAST OHIO F/K/A GIRL SCOUTS OF WESTERN RESERVE INC	Employer identification number 34-0726094	
	Number, street, and room or suite no. If a P.O. box, see instructions. ONE GIRL SCOUT WAY	For IRS use only	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. MACEDONIA, OH 44056-2156		

Check type of return to be filed (File a separate application for each return):

- Form 990 Form 990-EZ Form 990-T (sec. 401(a) or 408(a) trust) Form 1041-A Form 5227 Form 8870
- Form 990-BL Form 990-PF Form 990-T (trust other than above) Form 4720 Form 6069

STOP! Do not complete Part II if you were not already granted an automatic 3-month extension on a previously filed Form 8868.

- The books are in the care of **GIRL SCOUTS OF NORTHEAST OHIO**
Telephone No. **330-864-9933** FAX No. _____
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box . If it is for part of the group, check this box and attach a list with the names and EINs of all members the extension is for.

- 4 I request an additional 3-month extension of time until **AUGUST 15, 2009**.
- 5 For calendar year _____, or other tax year beginning **OCT 1, 2007**, and ending **SEP 30, 2008**.
- 6 If this tax year is for less than 12 months, check reason: Initial return Final return Change in accounting period
- 7 State in detail why you need the extension

THE TAXPAYER IS AWAITING ADDITIONAL INFORMATION FROM AN UNRELATED THIRD PARTY THAT IS NEEDED TO FILE A COMPLETE AND ACCURATE RETURN.

9a If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	8a	\$	
b If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit and any amount paid previously with Form 8868.	8b	\$	
c Balance Due. Subtract line 8b from line 8a. Include your payment with this form, or, if required, deposit with FTD coupon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	8c	\$	N/A

Signature and Verification

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form.

Signature **Danielle Cusumano** Title **CFA** Date **5-11-09**

ACKNOWLEDGMENT COPY

