



**Announcing the 2010-2011
Girl Scouts of North East Ohio
SUMMER Membership Incentives**

1. EXCLUSIVELY for girls attending a GSNEO FUN FEST!

- All girl members who bring a friend who becomes a Girl Scout at the GSNEO FUN FEST:
 - Will receive a free gift and the friend will receive one too!
 - Recruiting Girls will be entered into one of five drawings for \$250 Gift Card (one drawing per FUN FEST)

2. FOR THE TROOPS

- Troops will receive \$2 via ACH for every NEW girl registered to your troop by September 15th

3. FOR THE SERVICE UNITS

- Service Units that re-register 90% of their troops by September 15th will receive \$100 via ACH.
- Service units will receive \$1 via ACH for every returning Individually Registered Girl (IRG) who re-registers by September 15th.
- Service units will receive \$2 via ACH for every NEW IRG who registers individually with the SU by September 15th.

See reverse for more details regarding the
2010-2011 GSNEO Membership Summer Incentives.
Questions? Email: membership@gsneo.org.


girl scouts
of north east ohio

Guidelines for the 2010-2011 SUMMER Membership Incentives

1. EXCLUSIVELY for girls attending a GSNEO FUN FEST!

- All girl members who bring a friend who becomes a Girl Scout at the GSNEO FUN FEST:
 - Will receive a free gift and the friend will receive one too!
 - Girls are encouraged to bring lots of friends but one free gift per girl
 - Both the current girl and the new girl must be present at the FUN FEST
 - The new girl MUST BE NEW (not registered during the 2009 or 2010 program years)
 - Will be entered into one of five drawings for \$250 Gift Card (one drawing per FUN FEST)
 - girls will receive one entry into the drawing for each new girl

2. FOR THE TROOPS

- Troops will receive \$2 via ACH for every NEW girl registered to your troop by September 15th
 - This includes all new girls who registered with the troop during Early Bird.
 - Bonus will only be paid via ACH direct deposit into an approved Troop Account.
 - Troops must submit the "2011 Summer Incentive New Girl Roster" to their Membership Specialist in order to redeem this incentive (form will be available at www.gsneo.org by August 1). This form must be submitted by September 15th.
 - For troops to receive this bonus, New Girls must register directly with the troop and not come in as Individually Registered Girls.

3. FOR THE SERVICE UNITS

- Service Units that re-register 90% of their troops by September 15th will receive \$100 via ACH.
 - Each reregistering troop must include a minimum of five (5) registered girls and a minimum of two (2) qualified volunteers (*registered, approved, unrelated see Safety-Wise for details.*) The definition of "troop" may differ for GSNEO Product Sales.
 - Determination will be calculated based on GSNEO Membership Database reports, there is nothing for the SU to submit.
- Service units will receive \$1 via ACH for every returning Individually Registered Girl (IRG) who re-registers by September 15th.
 - This includes all IRG who re-registered during Early Bird.
 - Determination will be calculated by pulling an individual girl roster from the GSNEO Membership Database for 2010 and comparing it to an individual girl roster for 2011.
- Service units will receive \$2 via ACH for every NEW IRG who registers individually with the SU by September 15th.
 - This includes all new girls who registered with the Service Unit during Early Bird.
 - Service Units must submit the "2011 Summer Incentive New Girl Roster" to Membership Specialist in order to redeem this incentive. This form must be submitted by September 15th.
 - New girls who are registering to a troop (not IRG) are to be submitted on the "2011 Summer Incentive New Girl Roster" by the troop, and the troop will receive the incentive (see Troop incentives above).

NOTE: If your Troop or Service Unit does not have a bank account, contact your Membership Specialist to learn the process to open an account and set up ACH for GSNEO deposits & payments. The Volunteer Financial Policies adopted by the Board of Directors requires that all troops and service units open a business checking account and use that account to deposit all receipts.