

Fall Product Program 2025 Troop Volunteer Guide

What is the Fall Product Program?

The Fall Product Program (FPP) helps Girl Scouts build the 5 essential business skills: **Goal Setting, Money Management, Decision Making, Business Ethics, People Skills.**

An easy, fun way to earn startup funds for your troop activities at the beginning of the Girl Scout year - don't miss out on all the fun!

Troops earn 20% on all items sold!

Reward Opt Out - Cadette, Senior, and Ambassador troops have the option to opt out of rewards to earn an additional 2% profit. This only applies to Cadette, Seniors, and Ambassador level troops and must be a unanimous girl decision.

Remember troops that met the Spring Renewal deadlines can earn an additional \$0.03 per package in the Cookie Program if they reach a minimum of \$50 per registered girl average in the FPP!



**BRAVE.
FIERCE.
FUN!**

MARK YOUR CALENDAR!

Aug 20	Access for FPP Volunteers
Aug 27	Program Begins! Online & In-Person
Sept 28 12pm	Last day for in-person ordering
Sept 28 12pm	Deadline for girls/caregivers to enter in-person orders into M2 <u>Online girl-delivered items should not be re-entered</u>
Sept 29 - Oct 1	Timeframe for Troop Manager to enter last minute orders, online girl-delivery ends Oct 1
Oct 3 12pm	Deadline for Council to enter/edit any in-person sales
Oct 30 - Nov 1	Delivery of in-person snack items to Service Unit Distribution Managers
Nov 14	Program Ends! Online sales for direct-ship snacks and magazines ends
Nov 21	Last day to make reward choices in M2 system
Nov 21	All monies due must be turned in to troop. Final troop bank account deposit due.
Nov 21	Outstanding Balance Reports Due - see page 3 for more details
Dec 3	Council ACH Begins
December	Pathway Passes Uploaded
January	Delivery of rewards to Service Unit Distribution Managers

Getting Started! -FOR VOLUNTEERS-

- » Complete your Product Program Volunteer Agreement Form in order to get program sales materials and access to the M2 website
- » Emails from M2 to Troop FPP Volunteers begin August 20 with a link to access the M2 website. **We uploaded the email that is used with your Girl Scout registration on MyGS.**
- » Make sure your troop roster is accurate.
- » Create your volunteer Avatar!
- » Send access emails to the girls in your troop.
- » Contact Customer Care if you have any questions with the above tasks.

Participation Options:

Product	Sale Type	Money Collection	Delivery to Customers
Snacks	In-Person	<ul style="list-style-type: none"> Girl/caregiver enters orders into M2 by September 28 at 12 pm Girls collect money from customers <u>at time of product delivery</u> Girls turn in money to troop by November 21 	Delivered by girls to customers
	Online Girl-Delivered	<ul style="list-style-type: none"> Girls create their personalized storefront in M2 and send emails to friends and family Customers pay online for girl-delivery Orders must be placed by October 1 for this option Orders are automatically credited to the girl in M2 	<p>Delivered by girls to customers</p> <p>(If a girl/family receives an online order from a customer where they will not be able to deliver the items in person, they will need to contact M2's customer service by October 3 to cancel)</p>
	Online Direct-Ship	<ul style="list-style-type: none"> Girls create their personalized storefront in M2 and send emails to friends and family Customers pay online, including the cost of shipping Orders are automatically credited to the girl in M2 	<p>Shipped directly to the customer</p> <p>(1-2 weeks standard delivery timeframe after order processing. Customers will have the option for expedited shipping)</p>
Magazines	Online	<ul style="list-style-type: none"> Girls create their personalized storefront in M2 and send emails to friends and family Customers pay online Orders are automatically credited to the girl in M2 	<p>Shipped directly to the customer</p> <p>(6-8 weeks standard delivery timeframe after order processing)</p>
& More (BarkBox, Tervis Tumblers, stationary)	Online	<ul style="list-style-type: none"> Girls create their personalized storefront in M2 and send emails to friends and family Customers pay online Orders are automatically credited to the girl in M2 	<p>Shipped directly to the customer</p> <p>(6-8 weeks standard delivery timeframe after order processing)</p>



Volunteer M2 Access - In Depth

Volunteers will receive an email from M2 that explains how to access the site and get started. **We uploaded the email that is used with your Girl Scout registration on MyGS.** This email will be sent August 20 or once your Volunteer Agreement has been received and processed. If you have not received an email invitation to access the M2 site within 1 week of submitting your Volunteer Agreement after August 20, please contact Customer Care.

Beginning August 20:

- » Your access email will prompt you to create a password to access your M2 Volunteer account. If you are a returning user, you can login using your existing credentials.

RECORD PASSWORD: _____

- » You will be prompted to complete certain account information, as applicable - watch a short system training video, enter a mailing address, create your Avatar, and send access emails to the participants in your Troop using the Parent/Adult Email Campaign.
- » You will be able to see a list of pre-uploaded girls. Contact Customer Care for updates to your roster.
- » Girls can launch their accounts on August 27. Please note that the system will not accept any early participant activity; girls must wait until the sale launch date.
- » Girls and Caregivers can enter their own paper orders into their accounts through September 28. If they do not enter their orders or need to edit, you will need to do so through your volunteer account starting on September 29.

Adding Girl Orders into M2:

FPP Volunteers must enter any orders not entered by caregivers into M2. FPP Volunteers cannot enter orders until after the cutoff for girls; **FPP Volunteers can only enter between September 29 - October 1.**

- » Choose Paper Order Entry from your dashboard.
- » Click the girl's name to edit/enter orders.
DO NOT enter online girl-delivered products
- » Enter her total snacks items by variety from her order card. Click Update. Make sure the totals match.
- » There is no submit button! Orders are transmitted for fulfillment automatically after the cutoff date.

Tips!

Only order the exact number of snack items sold, as product cannot be returned to Council.

Rewards are automatically calculated. Please note that rewards could take up to an hour to update after adjustments have been made to products sold.

Money Matters

1. Troops must have a bank account on file with GSNEO in order to pick up their snacks. Contact Customer Care for additional details or assistance
2. Payment is collected at the time of delivery to customers. If you choose to accept checks from known & trusted individuals, they should be made out to the troop. GSNEO is not liable for bounced check fees
3. Deposit all money into your troop bank account and keep receipts for all transactions (see page 4 on how to print receipts from M2)
4. Add payments to each girl in M2
5. Amount owed to Council will be deducted via ACH debit beginning on December 3. Amount due is calculated automatically in M2
 - Find balance due under the "Banking & Payments" link on the dashboard. For another view, you can select the "Reports" link and select the Troop Orders Report or download the troop's delivery ticket with financial information toggled on.

What do I do if a caregiver does not turn in their money by the due date?

After reminders go unanswered, please contact Customer Care for the link to the Outstanding Balance Report (OBR). This **MUST** be completed and submitted to Council by Nov 21 so that the troop ACH debit can be adjusted.

This will protect the troop funds - **DO NOT** use troop money to pay an outstanding balance from a delinquent caregiver! Even if they plan to pay in the following week - please submit the OBR!

If your troop has an issue and needs a delayed ACH, please contact Customer Care by November 28.

Sale Reminders!

Snacks

Remember, all items from the paper order card are automatically submitted for fulfillment once entered! There is no “submit” button!

- » Coordinate with your Service Unit Distribution Manager to pick up your troop’s snack items.
- » To see who your Distribution Manager is, print your troop delivery ticket. The Delivery Site info will show where your snacks are being delivered.
- » **Get a receipt!** Print a delivery ticket for each girl’s order. After you have delivered the items to each girl, have their caregiver count/inspect each item and sign the delivery ticket for your records.
- » This signed ticket will be required by GSNEO if there is a payment issue.

Deliveries

Troops should make sure their girls coordinate delivery of snacks with their customers. Happy customers equal return customers!

- » Payment for snack items is due at the time of customer delivery.
- » Girls will receive an online report of orders with email addresses and phone numbers of their customers.
- » Got requests for extra snack items? Contact Customer Care for additional snack availability.

Rewards

Reward pick up will be coordinated with your Service Unit Distribution Manager in a similar fashion to snack pick up.

Please note that if your troop qualifies and decides to opt out they must do so by November 21.

- » To opt out of rewards - select the “Reward Opt-Out” link under “Rewards and Patches” on the Dashboard. Then slide the toggle to turn on opt out for your troop.
- » This option is for Cadette, Senior, and Ambassador troops only.

Please note that the name listed as “Product Pickup” in M2 is the name of your Service Unit Distribution Manager.

FAQs:

Here are a few Frequently Asked Questions as you get started:

Q: I entered the email addresses to send access notifications to the girls in my Troop. The site says, “Queued for Sending”. How long does it take to send?

- Access emails will not be sent to the participants until the program start date August 27.

Q: I am a Volunteer and have a daughter participating. Can I use the same email address for my Volunteer and Girl accounts?

- Yes! You will be notified upon login as to which account you are signing onto.

Q: One of my girls received an online girl-delivered order that the family is unable to deliver. How do I remove it?

- The caregiver (or customer) will need to contact M2 Customer Service to have the order cancelled and removed from the system. This cancellation MUST be completed before October 3.

Have More Questions?

GSNEO Customer Care

For questions regarding specific Council-related details, contact GSNEO Customer Care.

800.852.4474

customercare@gsneo.org

M2 Customer Service

Please contact M2 Customer Service for technical questions on the M2 site and for assistance with canceling a Girl Delivery Order.

800-372-8520

support.gsnutsandmags.com

WE APPRECIATE YOU!

**Thank you for being an
integral part of the
Fall Product Program!**

